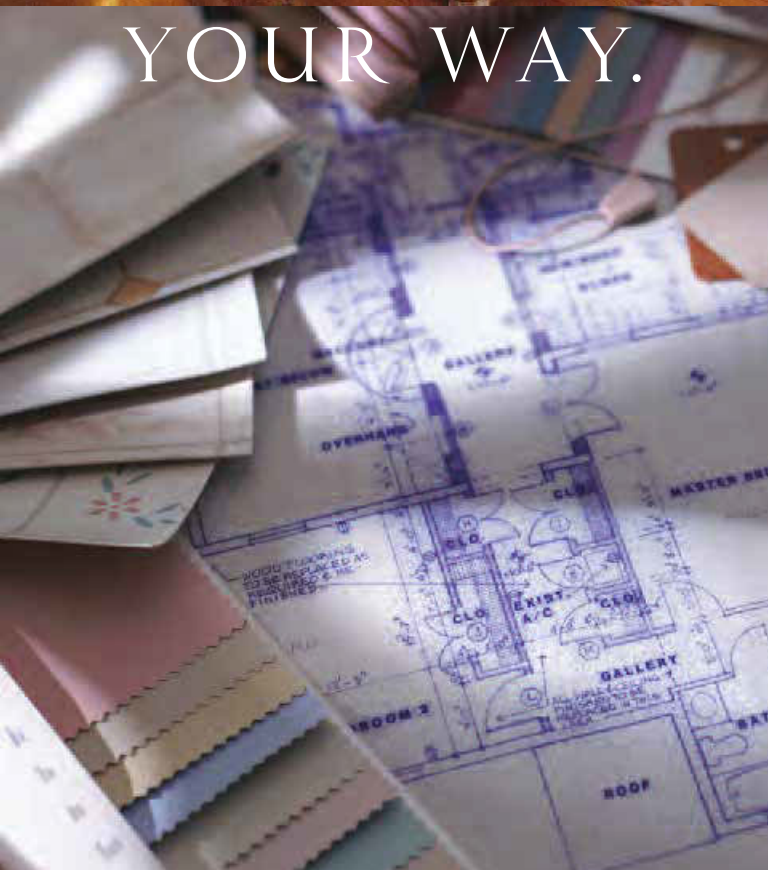


YOUR HOME.
YOUR WAY.



A home is more than just a place to live. It's a part of you. And that's what *Your Home. Your Way* is all about. Your home is built around the way you live your life.

And only Winchester Homes offers *Your Home. Your Way*.

Other builders let you choose standard options such as a bay window or a rear solarium. Winchester Homes actually allows you to complement our award-winning floorplans with your vision. So you can start with a home you like and make it one you love.

Working with our design team, you can select your favorite model, bring your customization ideas, and begin a dialogue that develops into the home of your dreams. We'll listen to your ideas and make additional recommendations based on your needs.

Here are just a few inspirations to get your imagination flowing:

EXTERIOR DISTINCTIONS

- Front porch portico entrance
- Wrap-around front porch
- Large windows to take advantage of a great view
- Copper roof
- Screened-in porch
- Custom windows
- Covered back porch
- Dormer windows
- Secondary entryway
- Circular driveway



Add custom circular windows

Add stone facade

Add copper roof

Change all windows to doors

"Winchester Homes worked with us to ensure our home turned out exactly as we envisioned. It was a great experience from start to finish."

—Rosalie Castro



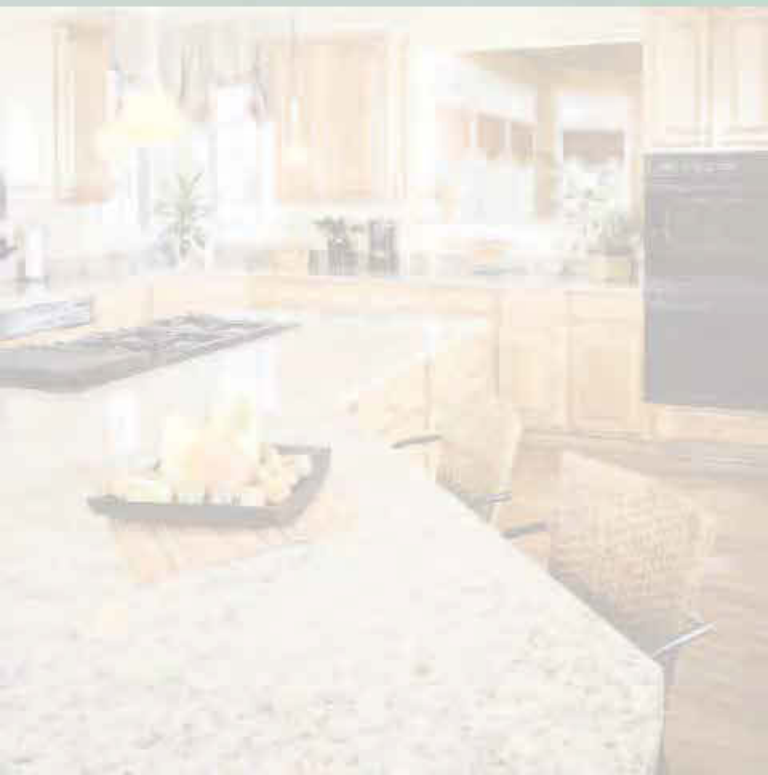
Enlarge pass-through

Replace w/larger oven

Enlarge island



Whispering Homes worked with us to ensure you found the best one exactly as we envisioned. It was a great experience from start to finish.
—Rosalee Carter





“Winchester Homes worked with us to ensure our home turned out exactly as we envisioned. It was a great experience from start to finish.”

—Rosalie Castro





“I knew Winchester Homes was the only builder that could deliver my custom changes. My home is truly extraordinary.”

—Donna Eakin



INTERIOR CHANGES

- 4' added to back of house
- Fifth bedroom above solarium
- Curved oak staircase
- Move window to another wall
- Relocate a door
- Add window to upper foyer
- Large kitchen
- Elevator
- First-floor in-law suites

ARCHITECTURAL EXPRESSIONS

- Coffered ceilings
- Transoms above doorways
- French doors
- Custom shelving
- Columns
- Panel molding and ceiling trim
- Arched openings
- Custom molding work
- Custom paint colors

CONVENIENCE ITEMS

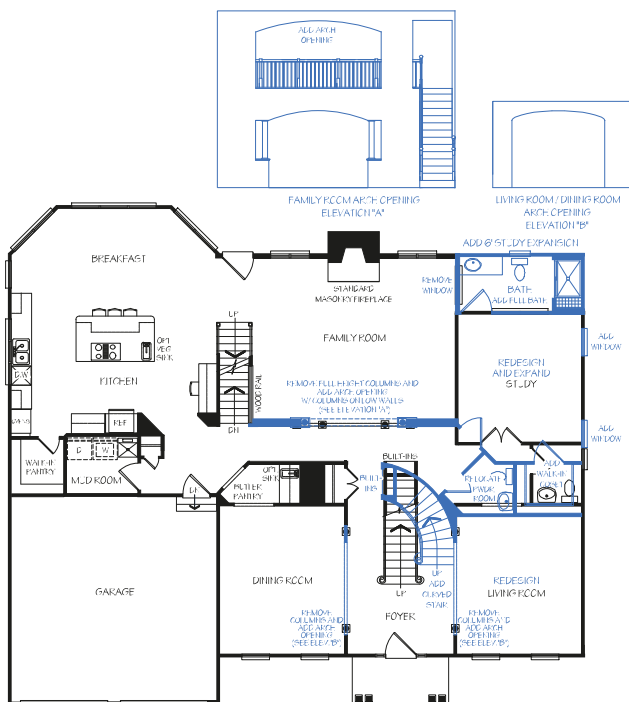
- Second-floor laundry room
- Au pair suite
- First-floor master suite opening to a balcony
- Kitchen island and 6-burner cooktop
- Extra closets and built-ins
- Custom walk-in closet designs
- Raised countertops

PERSONAL LUXURY ITEMS

- Steam shower with 2 shower heads and marble tiling
- Home theater
- Greenhouse
- Dance studio
- Balcony off the master bedroom
- Custom lighting

In addition to these ideas, you can also visit our online catalog, a resource of hundreds of *Your Home. Your Way* customizations that other Winchester Homes buyers incorporated into their homes. Whether the inspiration comes from you, our designers, or our website, Winchester Homes is always available to support you throughout the process.

Start by speaking with your Community Sales Manager. We look forward to helping you build the home of your dreams.











“Highest in customer satisfaction with new home builders in Washington, D.C., in a tie”

WINCHESTER HOMES®

YOUR HOME  YOUR WAY

www.winchesterhomes.com

J.D. Power and Associates 2005 New Home Builder Customer Satisfaction StudySM. Study based on responses from 73,353 buyers of newly constructed homes in 30 of the largest U.S. markets, who were surveyed between March–July 2005. Washington, D.C. market: Alexandria City, Culpeper, Fairfax, Fauquier, Loudoun, Prince William, Spotsylvania and Stafford counties in Virginia and Calvert, Charles, Frederick, Montgomery and Prince Georges counties in Maryland and Washington, D.C. www.jdpower.com

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