



Experience a new era in client service.

Tiller Law Group is a specialty law firm offering top-quality litigation services to its clients. Our attorneys boast an enviable track record representing Fortune 500 companies, international businesses, and individuals in state and federal courts and before administrative agencies throughout the mid-Atlantic region. We invite you to experience a new era in client service and a renewed focus on the right path to resolution for your unique legal needs.

OVERVIEW

Tiller Law Group was founded on the principle that clients deserve high quality, cost efficient, and goal-driven legal services. We are proud to include among our clients a broad range of Fortune 500 companies, international businesses, and individuals who look to Tiller Law Group's attorneys and staff for their legal solutions.

MISSION

At Tiller Law Group, we strive to provide our clients with high quality legal representation at fair and competitive prices, with responsive, personal service from top quality attorneys and legal staff. We seek to communicate effectively, deploy our resources wisely, and act in a businesslike and professional manner toward our clients, co-workers, and colleagues.

Our goal is to exceed our clients' expectations, and, in so doing, exceed our own. We are committed to understanding the business objectives behind our clients' legal issues. Our aim is to accept challenging assignments; identify, analyze and solve complex legal issues; and to act decisively on our clients' behalf.

We are "hands-on" lawyers, bringing a powerful mixture of focused insight, industry knowledge, business acumen and courtroom experience to guide our clients through periods of challenge and opportunity.

Your legal matters are important to the success of your business. At Tiller Law Group, we deliver legal expertise that is focused, successful and cost-efficient.



ALTERNATIVE DISPUTE RESOLUTION

Recognizing that litigation is not always the best way to resolve a dispute, Tiller Law Group attorneys are experienced in all forms of alternative dispute resolution, including arbitration and mediation. We have arbitrated and mediated matters ranging from contract disputes to wrongful death cases to construction litigation cases. Our attorneys have handled dozens of mediations and arbitrations from the most mundane cases to the most complex.

APPELLATE PRACTICE

Once a matter has been resolved at trial, Tiller Law Group attorneys are prepared to represent clients beyond the trial court level. Our attorneys represent clients in matters on appeal in all state and federal courts in Virginia and Maryland.

Knowledge of appellate procedures, as well as experience in writing briefs and presenting oral arguments before the state and federal appellate courts of Virginia and Maryland are invaluable skills at this crucial stage of the litigation process.

COMMERCIAL

Legal issues that threaten your business are serious matters. Tiller Law Group attorneys are experienced in all manner of commercial litigation, and will stand with you at trial, or in arbitration or mediation.

Tiller Law Group lawyers are experienced in a wide variety of commercial disputes, including:

- Contract interpretation
- Ongoing business relation issues
- E-commerce
- Intellectual property
- Litigation management

CONSTRUCTION

Tiller Law Group attorneys are experienced in representing general contractors, subcontractors and vendors in all aspects of construction issues. We recognize that attorney involvement in the contract negotiation process accompanied by a thoroughly drafted contract is often the best way to avoid costly litigation later. Should litigation become unavoidable, our attorneys vigorously represent our clients' interests throughout the litigation process.



Our attorneys not only assist in drafting and negotiating construction contracts, they also are involved in evaluating and handling disputes that arise during the construction process regarding such issues as payment, claims, accidents, insurance coverage, and contract disputes, as well as materialmen's and mechanics' liens.





HEALTH CARE

At every stage of litigation, including overseeing investigations and handling all pre-trial, trial and post trial proceedings, Tiller Law Group attorneys are experienced in representing skilled nursing facilities, assisted living facilities, rehabilitation centers, home health providers, and continuing care retirement communities. Our attorneys recognize that injuries can occur even when facilities and providers render care and treatment far exceeding the standard of care. We make an early assessment of the facts of every case and give our clients sound advice for the proper path to resolution of their case.

INSURANCE COVERAGE

Insurance coverage is a primary focus. Our attorneys are experienced in negotiating and litigating complex insurance issues on behalf of insurance companies and policyholders nationwide.

Tiller Law Group serves as counsel to insurance carriers, agencies and brokerages, and a variety of insureds on a broad range of insurance coverage issues including:

- Workers' compensation
- General liability

- Property, directors and officers
- Surety and reinsurance
- Insurance at the primary, umbrella, and excess layers

LABOR & EMPLOYMENT

Tiller Law Group attorneys represent a variety of corporate clients on many aspects of the employment relationship, including:

- Americans with Disabilities Act (ADA)
- Family and Medical Leave Act of 1993 (FMLA)
- Age Discrimination in Employment Act (ADEA)
- Employee Retirement Income Security Act of 1974 (ERISA)
- Occupational Safety & Health Act (OSHA)
- Title VII Claims

Tiller Law Group understands the importance of full knowledge of our clients' business, and to advise on how to avoid litigation. We stress the importance of implementing appropriate employment policies and procedures including employee handbooks, company policy and procedure manuals, harassment policies, drug testing policies, Family Medical Leave Act policies, and alternative dispute resolution policies. We also assist in the drafting and preparation of confidentiality agreements and non-compete agreements.

MUNICIPAL LIABILITY

Tiller Law Group attorneys have represented cities and towns in actions involving property and personal injury claims, as well as other complex state and federal claims. Our attorneys have extensive experience representing cities and towns, school districts, and other entities in various state and federal litigation including tort, civil rights, and employment discrimination.

Our risk management practice focuses on evaluating current and proposed municipal employment programs and operation procedures to identify and remediate potential areas of liability. We also



perform seminars to educate municipal risk management teams and employees on a variety of safety and liability topics. These forums help our clients to accurately assess both existing risks and potential liability situations.

PERSONAL INJURY

Tiller Law Group attorneys have significant experience in all areas of personal injury litigation including products liability, premises liability, medical malpractice, construction accidents, automobile accidents, pharmaceutical and medical devices and other tort claims.

Tiller Law Group understands that a client's first priority is to avoid litigation, and our attorneys stand ready to advise on a wide range of risk management programs. However, once litigation has begun, we aggressively represent our clients to limit exposure. We make an early determination of the case's merits, and provide the client with a litigation plan and early assessment. This plan outlines our proposed course of action, identifies potential witnesses and includes a litigation budget. If the initial investigation reveals the opponent's case has merit, we advise the client of the best means to resolve the matter and minimize exposure.

Alternatively, if the initial investigation reveals the case is frivolous or defensible, we work zealously to ensure the client is ably and successfully defended. Our goal is to obtain dismissal of the litigation as early as possible. If the case does go to trial, our clients can rest assured that Tiller Law Group attorneys are among the most experienced courtroom lawyers in the mid-Atlantic. The firm's principals alone have tried well over 100 jury trials in state and federal courts.

PRODUCTS LIABILITY

Tiller Law Group lawyers represent manufacturers, distributors and retailers in product liability suits involving a myriad of products. We have represented self-insured companies and insurance company

insureds in cases involving medical and pharmaceutical devices, cranes and construction equipment, electric blankets, household chemical products, and transportation equipment.

Tiller Law Group lawyers are experienced in cases involving breach of warranty, failure to warn, strict liability, negligence, deceptive trade practice, and consumer protection laws. Firm lawyers have advised clients on implementing procedures and practices to prevent litigation.



RETAIL LIABILITY

Tiller Law Group represents some of the largest retailers in the U.S. From risk management roles, to litigation involving personal injury, false imprisonment, premises security, contract, product liability, and labor and employment issues, Tiller Law Group attorneys have covered every aspect of retail liability for well over a decade.

Tiller Law Group lawyers help clients develop strategies for risk management, including assistance with nationwide counsel seminars and risk management policies. Tiller Law Group understands that a proactive risk management plan can help reduce store accidents and injuries, while also lowering overall liability exposure.



TOXIC TORT/INDOOR AIR QUALITY

Tiller Law Group lawyers have represented owners, developers, design professionals, general contractors, subcontractors, and materials providers in matters dealing with workmanship and design issues, contract disputes, warranty claims, and misrepresentation and fraud claims. The firm is experienced in defending indoor environmental claims in construction defect cases, including all aspects of toxic mold claims—human health effects, water incursion damage, and mold remediation.

Our firm also determines coverage issues for insurers and insureds seeking coverage opinions for environmental clean up costs.

TRANSPORTATION

Trucking industry clients range from some of the largest national carriers in the world to regional and local, family-owned companies. Tiller Law Group attorneys are familiar with trucking laws and regulations, and have regularly been called to scenes of trucking accidents that involved serious injury or death. Our trucking industry experience has given the firm the ability to work with experts and investigators necessary to successfully defend complicated transportation claims.

Our attorneys are also experienced in cargo loss claims and regulation compliance.

PRO BONO

Tiller Law Group takes seriously its duty as a corporate citizen. The Firm encourages its attorneys and staff to become involved in civic organizations. Our lawyers and staff are members of and donate time and money to both legal and non-legal organizations as we give back to the community in which we live and work.

These organizations include:

- American Cancer Society
- Central Virginia Legal Aid Society
- Defense Research Institute
- March of Dimes
- Richmond Bar Association
- Richmond Paralegal Association
- United Way of America
- Virginia Association of Defense Attorneys
- Virginia Bar Association
- Virginia State Bar
- Washington Humane Society

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